



### **EXCELLENT CAREER OPPORTUNITY – KEY ACCOUNT MANAGER (TANZANIA)**

ZEP-RE (PTA Reinsurance Company) is a specialized institution of the Common Market for Eastern and Southern Africa (COMESA) established to service and develop the insurance and reinsurance industry within the Region. We are seeking a high calibre and results-oriented professional to create growth, capacity, and competitive advantage in our business in the capacity of **Key Account Manager (Tanzania)**. **Duty station will be initially Nairobi, Kenya.**

#### **The role**

To assist in effecting the mandate of the company in all aspects of Reinsurance business. The role of successful candidate will specifically include: -

- Underwrite treaty and facultative reinsurance business.
- Checking and signing Cover Notes, Renewal Slips, Debit/ Credit Notes as well as treaty wordings.
- Analyzing risk profiles from cedants and make appropriate recommendations.
- Participation in company training initiatives for staff and clients.
- Treaty and facultative business administration and processing.
- Claims processing, administration, and loss ratio management in line with set targets.
- Acquisition cost management.
- Premium collections and debtors management.
- Client relationship management in line with the company coverage model.
- Any other duties as may be assigned from time to time.

#### **The person**

The preferred candidate should have: -

- An Insurance degree from a recognized University
- Associate of the Chartered Insurance Institute (ACII) certification will be an added advantage.
- Minimum experience of 8 years of which a minimum of 4 years must be with a reinsurance company or in the reinsurance department of an insurance company.
- Demonstrable experience with treaty and facultative pricing methods.
- Excellent communication, interpersonal and supervisory skills.
- High professionalism and integrity in line with ZEP-RE's Values.
- Demonstrated record of innovation.

Candidates who meet the above requirements should submit applications to the HR & Admin Manager by **e-mail** attaching a detailed CV, scanned copies of academic & professional qualifications, **current remuneration** and three referees by Thursday 30<sup>th</sup> November 2023 to: [recruitment@zep-re.com](mailto:recruitment@zep-re.com)

**ONLY SHORTLISTED CANDIDATES WILL BE CONTACTED**