

## **REQUEST FOR BIDS FOR SUPPLY OF INSURANCE DISTRIBUTION DIGITAL SYSTEM**

The Managing Director of ZEP-RE invites the supplier to supply an Insurance Distribution Digital system, for Livestock Insurance:

- Either providing the Intellectual Property for that system, as well as source code.
- OR developing and enhancing the existing ZEP-RE Digibima crop insurance system

The eligibility criteria and scope of work are shown below.

### **1. Eligibility Criteria**

The supplier should have the confirm the following capabilities: -

- If supplier offers to sell an existing system, the supplier should own the Intellectual Property being sold
- Supplier should have capability to handle improvements to be identified to enable multi-country operation.
- The enhancements for multi-county operation must be ready within three months.
- Supplier should have experience delivery of agriculture insurance systems.
- Ability to work under tight deadlines, with agile delivery.

### **2. Scope of work**

The main goal of this assignment is to supply a system that can handle onboarding and managing of pastoralists. The purchaser seeks outright acquisition of such software application. The supplier will deliver this software, enhance it to meet the multi-country operation, then deploy it to the countries in line with agreed country prioritisation.

The supplier system must be ready for deployment on acquisition. ZEP-RE will provide the hosting environment for the application.

The scope should entail: -

- Phase 1 – Intellectual Property Acquisition
  - Delivery of the desired system in current form, Intellectual Property and source code
  - Delivery of high-level assessment of enhancement requirements
  - If the supplier option is to enhance the existing Digibima system, this component should be zero cost
- Phase 2 – Delivery of Enhancements for multi-country operation
  - Detailed assessment and prioritisation of enhancement requirements
  - Delivery of the agreed enhancements
- Phase 3 – Country Implementation
  - Delivery of the system into pilot country (Kenya), in current form
  - Delivery of the system into other country, post enhancement
- Phase 4 – Annual Maintenance contract
  - Support of the system for the duration of the project

**A:** Feature/functionality is Available out of box and may be readily demonstrated.



**C:** Customisation is required to achieve this requirement - In the comment/reference column indicate reference to annexure that propose the cost and time man-months for creating that customisation.

**N:** Feature/functionality is **Not** available/supported on the current system version.

**Note:**

1. Choose the response that accurately and honestly describe your system
2. All **C** entries must be accompanied by references to annexure on proposed cost and time

Detailed requirements are in the attached technical requirements document.

Feature / Functionality Requirement		Availability	Remarks / Reference to proposal annexure
	<b>System Requirements</b>		
1	Stakeholder onboarding		
2	Product set up		
3	Product sales		
4	Subsidy management		
5			
6	Commission management		
7	Payment collection and disbursement		
8	Claims management		
9	Communication		
10	Bundling		
11	Reports		
12	Multi-tenant		
13	Multi-country		
14	Multi-currency		

**Those interested may submit their bids via email to [procurement@zep-re.com](mailto:procurement@zep-re.com), showing separate costs for the three phases.**

**Deadline is 16:00 hours Kenyan time on 26 August 2022.**

**Proposal should be addressed to the CTO, ZEP-RE (PTA Reinsurance Company), P.O. Box 42769 00100 Nairobi, Kenya.**

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