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## **ADVANCED FIRE & BUSINESS INTERRUPTION INSURANCE UNDERWRITING**

# **WEBINAR**

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10<sup>TH</sup> TO 12<sup>TH</sup> JUNE AND 17<sup>TH</sup> TO 19<sup>TH</sup> JUNE, 2020

10AM EAT | 7AM GMT | 9AM CAT

2PM EAT | 11AM GMT | 1PM CAT



**ZEP-RE**  
(PTA Reinsurance Company)





## TRAINING MANDATE

ZEP-RE ( PTA Reinsurance Company), a COMESA Institution, is one of the leading reinsurance services providers mandated to facilitate the training of insurance and reinsurance industry personnel in the sub-region and across its markets: provide technical assistance to the insurance and reinsurance institutions of the Sub-Region and fostering the development of the insurance and reinsurance industry in the COMESA Sub-Region; promoting the growth of national, sub-regional and regional underwriting and retention capacity; and supporting sub-regional economic development.



## THE ZEP-RE ACADEMY

The ZEP-RE Academy was established in 2016 to deliver the founding mandate of ZEP-RE (PTA Reinsurance Company) of training of insurance and reinsurance industry personnel in the sub-region, conducting research and development in order to contribute to innovation and new product offerings, developing of underwriting manuals, articles and other publications, mentoring of young leaders etc. The Academy has partnered with Insurance Institutes & Insurance Training institutions in the region in order to respond to the local needs and requirements of each market.

The Academy's flagship program is the Proficiency in Short-Term Reinsurance Practice and Claims Management course (PSRTP), which was designed to address the skills gap in reinsurance experienced generally in the insurance industry in the region. This is an examinable program which equips the trainees with technical reinsurance knowledge and skills that would enable them carry out reinsurance underwriting and claims tasks competently.

Through the Training Department of ZEP-RE, the forerunner to the Academy, and since the establishment of the Academy in 2016, over 3,500 insurance and reinsurance personnel have been trained and in 2019 the ZEP-RE Academy trained 552 from the following countries Kenya, Uganda, Tanzania, Rwanda, Ethiopia, Cote d'Ivoire, Malawi, Zambia, Zimbabwe, Nigeria and Sudan.

In light of the challenges and impact of COVID 19 on business operations globally, we are at the moment unable to conduct in-person training to our esteemed clients. The ZEP-RE Academy, a thought leader in skills development, has designed a series of online training programs. These programs are intended to be flexible while continuing to provide you learning and growth opportunities that you can access from your office or the comfort of your home.



*"Deliver the Mandate, Build the Brand and Grow the Business."*



## TRAINING OBJECTIVE:

The objective of the webinar is to provide participants with the knowledge and skills needed to assess, evaluate, underwrite and rate fire and business interruption insurance risks, calculation of EML / PML, appreciation of manufacturing processes and how they affect business interruption insurance exposures, structuring of clauses and warranties for a fire and business interruption insurance policy etc.



## TARGET GROUP:

The contents of the webinar are aimed at fire insurance underwriters, insurance brokers, claims administrators and insurance risk surveyors / managers, with a minimum of three (3) years practical experience in underwriting, insurance broking, claims and insurance risk surveying. Only those who meet these minimum requirements will be considered for this advanced webinar. The webinar will be delivered in English and is open to all our customers in all our markets.



## COURSE CONTENT:

The webinar is structured into three modules each two (2) hours long:-

Fire Insurance Underwriting	Day 1
Fire Insurance Rating	Day 2
Fire Business Interruption Underwriting and Rating	Day 3



## LOGISTICS:

The webinar is free of charge. Participants are however required to have a high internet speed connection and a digital device - preferably a laptop or tablet/iPad. The webinar will be conducted via ZOOM and each participant will be required to download this application in advance upon admission to the webinar.



## DELIVERY:

There shall be 1 hour online presentation by the facilitator followed by 30 minutes question and answer session to address any questions, comments or observations from participants, plus a further 30 minutes for group work.



## TIME:

There will be two (2) sessions per day, morning and afternoon, each session shall begin at 10 am EAT ( 7am GMT / 9 am CAT) and at 2 pm EAT ( 11 am GMT and 1 pm CAT). Participants are expected log in at least ten (10) minutes before the start of each session.





## ONLINE GROUP DISCUSSIONS:

You are encouraged to contribute and interact with other participants through active engagement with the topic of discussion posted online at the end of each presentation session. Participants will also be put in groups to discuss case-studies that will be presented to them.



## REGISTRATION:

To register for the webinar, please [“click here”](#) and fill out the registration form by latest 29<sup>th</sup> May 2020.



## REGISTRATION DATE START & CLOSE:

25<sup>th</sup> May – 29<sup>th</sup> May, 2020.

